

Microsoft® Business Solutions—Great Plains®

FOR ANALYTICS

Microsoft Forecaster

Realize the benefits of a budgeting and planning application with Microsoft® Business Solutions for Analytics—Forecaster. Meet business objectives and gain competitive advantage with budgeting and planning capabilities that allow you to plan more effectively and respond quickly to changing business needs.

MOVE BETWEEN BUDGETS easily with the Budget Version dropdown.

ID	LABEL	Jan	Feb	Mar	Apr	May	Jun
4100	Sales	608,000	608,000	608,000	608,000	608,000	608,000
4110	Sales Returns	-4,996	-5,101	-5,312	-5,365	-5,471	-5,909
NLSL	Net Sales	603,004	602,899	602,688	602,635	602,529	602,091
4500	COGS	100,000	100,000	100,000	100,000	100,000	100,000
GMRG	Gross Margin	503,004	502,899	502,688	502,635	502,529	502,091
5000	Salary Expense	5,253	5,373	5,493	5,613	5,733	5,853
5050	Officers Comp	8,333	8,333	8,333	8,333	8,333	8,333
5060	Bonuses	1,885	1,885	1,885	1,885	1,885	1,885
5081	Federal Taxes	2,011	2,027	2,043	2,059	2,074	2,089
5082	FICA	928	936	943	950	957	972
5092	Dental	74	75	77	78	80	81
5093	Disability	32	33	34	34	35	36
5300	Travel Expense	1,400	1,400	1,400	1,400	1,400	1,400
1	Air	1,000	1,000	1,000	1,000	1,000	1,000
2	Hotel	400	400	400	400	400	400
*	difference	0	0	0	0	0	0
1	5120 Trade Shows	1,000	1,000	1,000	1,000	1,000	1,000
5205	Building - Deprec	0	8,333	8,333	8,333	8,333	8,333
5210	Computer - Deprec	0	108	108	108	108	108
5200	Office Expense	200	200	200	200	200	200
ITL_EXP	Total Operating Exp	21,118	29,703	30,048	29,993	29,756	29,691
NETE	Net Earnings	481,886	473,196	472,640	472,642	472,773	472,400
HCNT	Head Count	2.0	2.0	2.0	2.0	2.0	2.0
HCHR	Head Count - Hourly	1.0	1.0	1.1	1.1	1.2	1.3
HRSW	Hours Worked	160	170	180	180	180	180

ESTABLISH EASY ACCESS, yet maintain user-based security, through the hyperlinked menu.

REDUCE THE LEARNING CURVE with a spreadsheet look and feel.

Implement quickly

Deploy budgeting and planning data throughout your organization with a simple, Web-based interface that uses familiar conventions such as a spreadsheet look and feel.

Take control of your budgeting process

Harness financial data with powerful forecasting and budgeting tools that allow you to build a precision budget, control expenses, and project sales effectively.

Quickly adjust to new opportunities

Take advantage of new opportunities as they arise with capabilities that show you exactly where your budget is and where it's going to be. Coordinate plans immediately with your decision makers—regardless of location—using Web-based tools.

Better understand staffing needs

Make informed staffing decisions with human resource (HR) planning details that can be customized, viewed, and analyzed in a variety of ways.

Plan more effectively

Create accurate high-level plans instantly by automatically spreading increases and decreases across each of your planning periods, using accurate, up-to-date data pulled directly from Microsoft Business Solutions—Great Plains® General Ledger.

Streamline your planning

Manage your budget and planning to actual information, access data from your general ledger with ease, and drill back to data at its source with seamless integration between Forecaster and Microsoft Great Plains® applications.

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AVAILABLE WITH:

GREAT PLAINS

GREAT PLAINS STANDARD

Forecaster



FEATURES OVERVIEW

Online View Analysis	View reports and budget plans online from anywhere in the world and easily collaborate with your management team in a Web-based environment.
Comprehensive Account Balances	Use line-item breakdowns to complete detailed planning of account balances for major aspects of your business, including human resources, capital expenditures, and revenue planning.
Extensive HR and Benefits Budgeting Options	Budget employee assets in multiple scenarios by adding more detailed budgeting data for specific personnel, with salary planning worksheets and flexible salary and bonus designations.
Pay Type Support	Make better staffing decisions with user-defined and customized Pay Types—such as Second Shift, Non-Productive Time, and Personal Time Off—for review and analysis. Users can analyze data in a variety of ways, regardless of your defined pay types, with up to 12 additional HR views.
Detailed Capital Expense Budgets	Manage both the expense and depreciation of planned capital purchases with ease when going through the budget process for your business models.
Dynamic Revenue Forecasting	Maintain control over your revenue forecasting process by making adjustments at any time to accommodate budgetary and planning changes.
Comprehensive Planning Control	Use flexible input screens to define up to 100 different periods from multiple budget versions and create calculated columns such as variances between plans.
Drag-and-Drop Consolidations	View your business from the top-down with easy-to-manipulate scenarios and high-level views that let you quickly see the impact of the changes on the planning process.
Workflow Control	Manage the planning process with extensive online collaboration between decision makers. Streamline data entry and analysis by enabling users to enter their own data into pre-defined templates based on standard budgetary tools.
Automated Planning Coordination	Coordinate your budget and planning processes with automated options such as reminder e-mails, as well as budget templates that managers can review and update to reflect their budget goals.
Data Mapping	Extend your current financial data and match how you organize budgeting information and processes, using ExpressLink to flexibly map general ledger accounts to Forecaster account segments.